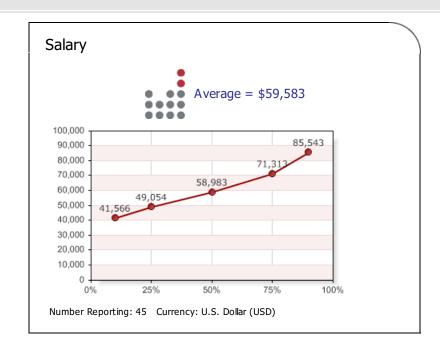
# Your PayScale Report™

Information. It's the key to success, whether you're negotiating a raise or mapping out a career plan. Know what you're worth in the marketplace with our highly-personalized PayScale Report.

To determine your real value, there's no better method than a comparison to real employees just like you. That's why we've created Your Peer Group, the profiles in our database that most closely match yours by industry, skills, experience, location, and more. Throughout your PayScale Report, we'll compare you to Your Peer Group to help you understand how you should be compensated.

#### **How To Use This Report:**

- Your Profile. Review your profile information. Double-check all the facts and ensure it's completely accurate.
- 2. **Your Cash Compensation.** Compare your various forms of cash compensation to Your Peer Group.
- 3. **Your Benefits Summary.** See how your vacation, medical, and other benefits stack up.
- 4. **Compensation Influencers.** Understand how experience levels, education, and more can affect your compensation.
- 5. **Anonymous Profiles.** View real profiles from employees within Your Peer Group.
- Methodology. Learn about our techniques for gathering and analyzing data.



## Your Profile Information

#### Your PayScale Report is based on the following profile from Monday, August 15, 2016.

Please review your profile and double-check all the facts. if you discuss this report with your manager, be sure you both agree your profile is an accurate summary of your position.

**Job:** Industrial Designer

City: Los Angeles

**Skill/Specialty:** Computer Aided Drafting & Design (CADD)

**Employment Status:** Employed full time **Job 5 Years Ago:** Graphic Artist / Designer

Years Experience: 5-9 years

## **Compensation and Benefits Summary**

#### Your Cash Compensation

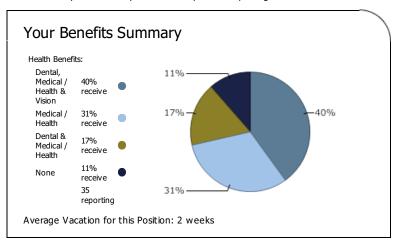
Where do you fall? The following charts show the cash compensation -- in all forms -- of the employees in Your Peer Group. This may include salary, hourly rates, bonuses, commissions, etc.

## Your Cash Compensation Summary

	2301	30u i	/501	
Total Cash	\$51,742	\$60,976	\$72,467	
Salary	\$49,054	\$58,983	\$71,313	
Hourly Rate	\$20.29	\$26.18	\$34.04	
Bonus	\$1,015	\$2,116	\$4,084	
	Currenc	v: U.S. D	ollar (USD	١

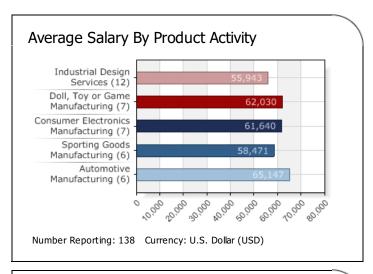
#### **Your Benefits Summary**

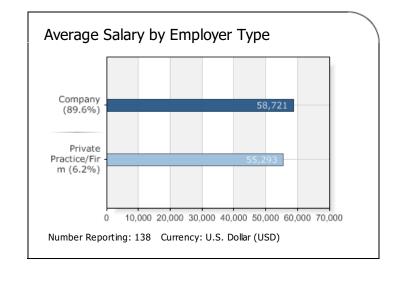
Don't underestimate the importance of non-cash benefits, such as vacation time and medical coverage. Their positive impact on your life in (and out) of the office shouldn't be overlooked as you evaluate your total compensation package.

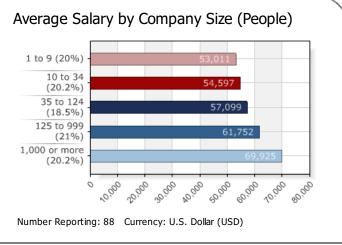


# **Compensation Influencers - Employment Setting**

The type of employer you work for or the size of your company can have a direct influence on your cash compensation. We took a look within -- and outside -- Your Peer Group and compared your compensation with the employees who closely match your profile in all respects, except employment setting.

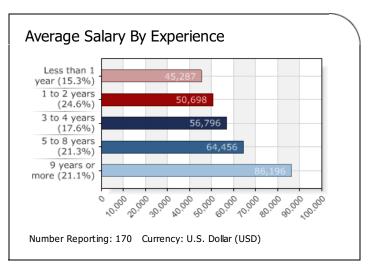


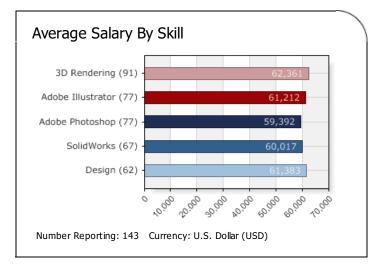


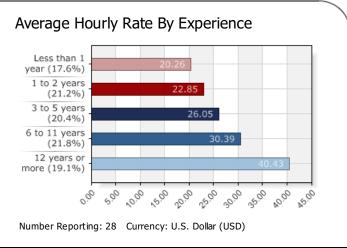


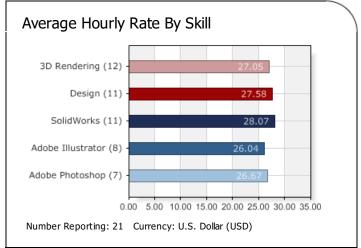
# **Compensation Influencers - Skills and Experience**

What can you expect as you gain experience and acquire new skills? See how your compensation levels can change -- and the type of skills other employees possess -- in the following charts. They show comparisons to those who closely match your profile in all respects, except their skills or experience.



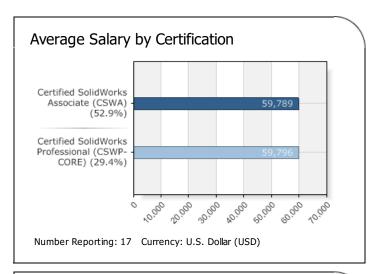


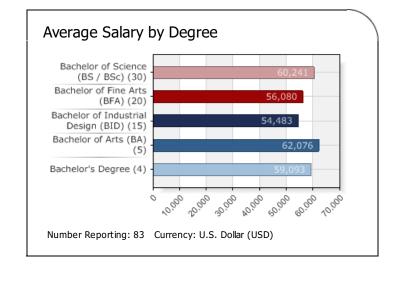


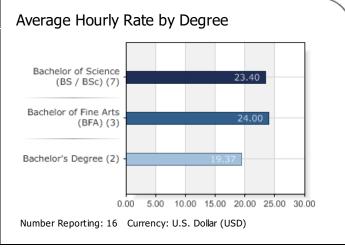


# **Compensation Influencers - Training and Education**

They can make a big difference. The charts below map out the various compensation levels of individuals with profiles that closely match yours, except for their degrees and certifications.



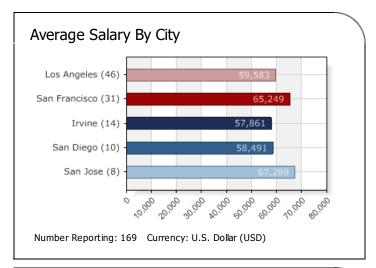


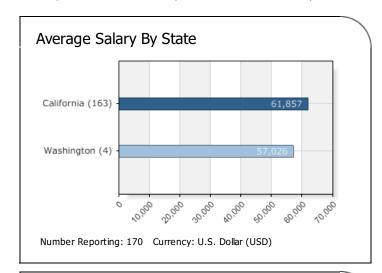


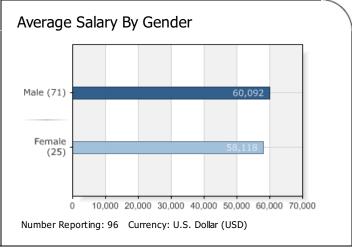
# **Compensation Influencers - Location and Demographics**

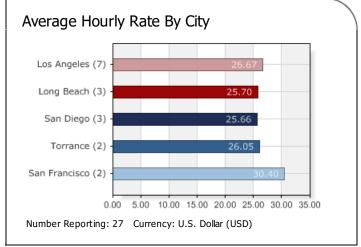
Location. Age. Gender. See how key demographics can effect compensation. We took a look at employees within -- and outside -- Your Peer Group who closely match your profile in all respects except these areas.

Please note that we don't consider your age or gender when determining your market value. We provide this information only because our users tell us they find it interesting.











## **Anonymous Profiles**

Review real salaries, skills and more for Anonymous Profiles that match your salary search. See tangible, real-world examples of compensation packages, skill sets, and experience levels of other employees. The following reports are just a sampling of the ones used to determine your market value.

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4	

Seeked New Job School, Degree, or Major

Profile No. 1	
Job	– Industrial Designer
Job Location	(City withheld for privacy), California, United States
Years In Field/Career	· 2
Salary (Annual)	\$50,000
Salary Type	Standard Full-Time 40+ Hours Per Week
Salary Type	0
	0
	1
Annual Profit Share	\$600
Allitudi FTOTIC Strate	0
Skill/Specialty	3D Rendering, Adobe Illustrator, Adobe Photoshop, AutoCAD, Computer Aided Design (CAD), Computer Aided Drafting & Design (CADD), Concepts and Standards, Design, Graphic Design, Product Development, Project Management, SolidWorks
Management Role	No
Contractor Type	No, I am not a contractor
Employer Type	Company
Employer's Product/Business	Office Furniture, Wholesale
Number of Employees	270
Government Contractor	No
Vacation Weeks	. 2
All Benefits/Perks	401(k), Casual Dress/Atmosphere, Cell Phone, Flex-Time / Flexible Schedule, Paid Sick Leave
Health Benefit	Dental, Medical / Health
Ability to Telecommute · · · · · · · · · · · · · · · · · · ·	Yes, I telecommute on an as-needed basis only (e.g., furniture delivery)
Union Status	No
Year Graduated	2013
Bachelor's Degree	Bachelor of Science (BS / BSc)
Major	Industrial Design (ID)
Online Degree	·· No
Meaningful Job	No
Job Satisfaction	Fairly satisfied
Job Stress	Fairly stressful
Underemployed	I'm not sure
Employment Situation	I am happily employed
Employer Satisfaction	. 4
Employer Communication	5 - Strongly Agree
Employer offers Development	4
Employer Appreciation	5 - Strongly Agree
Employer has Bright Future	3
Manager Relationship	5 - Strongly Agree
Transparent Pay Process	2
Relative Top Performer	5 - Strongly Agree
Employer Review Rating · · · · · · · · · · · · · · · · · · ·	4 – Exceeded Expectations



Household Income Distribution	Middle 50%
Employer Satisfaction	4
Employer Communication	· · · · · 4
Employer offers Development	1 - Strongly Disagree
Employer Appreciation	····· 3
Employer has Bright Future	1 - Strongly Disagree
Manager Relationship	4
Transparent Pay Process	······ 2
Relative Top Performer	5 - Strongly Agree
Employer Review Rating	5 – Far Exceeded Expectations (in the top 10%)
Seeked New Job	Yes
Job	Industrial Designer
Job Location	(City withheld for privacy), California, United States
Years In Field/Career	5
Skill/Specialty	3D Rendering, Adobe Illustrator, Adobe Photoshop, Computer Aided Design (CAD), Design, Product Development, Project Management, SolidWorks
Management Role	No
Market Position	····· Average
Salary (Annual)	\$72,000
Salary Type	······ Standard Full-Time 40+ Hours Per Week
	0
	0
	0
	0
Employer Type	Company
Employer's Product/Business	Fast-moving Consumer Goods, Wholesale
Years with Employer	······ <u>1</u>
Number of Employees	25
Government Contractor	No
Vacation Weeks	1
All Benefits/Perks	401(k), Casual Dress/Atmosphere
Health Benefit	····· Medical / Health
Age	(Age withheld for privacy)
Race / Ethnicity	····· White
Job 5 Years Ago	Industrial Designer
Year Graduated	2011
Bachelor's Degree	Bachelor of Science (BS / BSc)
Major	Industrial Design (ID)
Online Degree · · · · · · · · · · · · · · · · · ·	· · · · · No
School, Degree, or Major	

### Industrial Designer Los Angeles, California, United States



### Profile No. 3

School, Degree, or Major

Job	Industrial Designer
Job Location	(City withheld for privacy), California, United States
Years In Field/Career	7
Salary (Annual)	\$43,000
Salary Type	Standard Full-Time 40+ Hours Per Week
	0
	0
	0
	0
Skill/Specialty	3D Rendering, Adobe Photoshop, SolidWorks
Management Role	No
Market Position	Below Average
Contractor Type	No, I am not a contractor
Employer Type	Company
Employer's Product/Business	Faucet Manufacturing
Years with Employer	2
Number of Employees	15
Government Contractor	No
Vacation Weeks	2
All Benefits/Perks	401(k)
Health Benefit	Dental, Medical / Health
Ability to Telecommute	No, I can't telecommute
Union Status	No
Age	
Race / Ethnicity	Asian
Job 5 Years Ago	
Year Graduated	2007
Bachelor's Degree	Bachelor of Science (BS / BSc)
Major	Transportation Design
Online Degree	No
Do You Have U.S. Military Experience?	No
Underemployed	Yes



Profile No. 4	
Job Location · · · · · · · · · · · · · · · · · · ·	(City withheld for privacy), California, United States
Job	Industrial Designer
Years In Field/Career	7
Salary (Annual)	\$74,000
Salary Type	Standard Full-Time 40+ Hours Per Week
	0
	1
Bonus (Annual)	\$1,000
	0
	0
Skill/Specialty	Adobe Photoshop, Computer Aided Design (CAD), SolidWorks
Management Role	No
Market Position	Prefer Not to Answer
Contractor Type	No, I am not a contractor
Employer Type · · · · · · · · · · · · · · · · · · ·	····· Company
Employer's Product/Business	Dental Laboratory
Number of Employees	
Government Contractor	······ No
Vacation Weeks	2
All Benefits/Perks	······ 401(k)
Health Benefit	Dental, Vision, Medical / Health
School, Degree, or Major	Bachelor's Degree
School, Degree, or Major	
Age	
Job 5 Years Ago	Industrial Designer
Year Graduated	2011
Bachelor's Degree	Bachelor of Science (BS / BSc)
Major	Industrial Design (ID)
Online Degree	No
Household Income Distribution	I prefer not to say

### Industrial Designer Los Angeles, California, United States



## Profile No. 5

Job	Industrial Designer
Job Location	(City withheld for privacy), California, United States
Years In Field/Career	. 4
Salary (Annual)	\$48,000
Salary Type	Standard Full-Time 40+ Hours Per Week
	0
	1
Bonus (Annual)	. \$7,000
	0
	0
Skill/Specialty	Autodesk AliasStudio, Computer Aided Design (CAD), Design
Management Role	No
Contractor Type	No, I am not a contractor
Employer Type	Company
Employer's Product/Business	Toy and Game Store
Number of Employees · · · · · · · · · · · · · · · · · ·	· 2
Government Contractor	No
Vacation Weeks	- 2
All Benefits/Perks	401(k), Paid Sick Leave
Health Benefit	
Ability to Telecommute	No, I can't telecommute
Union Status	No No
School, Degree, or Major	Bachelor's Degree
School, Degree, or Major	
Age·····	(Age withheld for privacy)
Race / Ethnicity	Asian
Bachelor's Degree	
Major	Transportation Design
Online Degree	No
Meaningful Job	· A little
Job Satisfaction	Dissatisfied
Job Stress	A little stressful



Industrial Designer
(City withheld for privacy), California, United States
5
\$52,000
Standard Full-Time 40+ Hours Per Week
0
0
0
0
Adobe Photoshop, Computer Aided Drafting & Design (CADD), Illustration, Product Development
· No



## Industrial Designer Los Angeles, California, United States



Presidential Election

### Profile No. 7

	-
Job	Industrial Designer
Job Location	(City withheld for privacy), California, United States
Years In Field/Career	1
Salary (Annual)	\$50,000
Salary Type	Standard Full-Time 40+ Hours Per Week
	0
	0
	0
	0
Skill/Specialty	3D Printing, 3D Rendering, Adobe Photoshop
Management Role	. No
Employer Type	Company
Employer's Product/Business	Medical Device Manufacturing
Government Contractor	- No
Vacation Weeks	2
Health Benefit	Dental, Medical / Health
School, Degree, or Major	Bachelor's Degree
School, Degree, or Major	
Age	(Age withheld for privacy)
Year Graduated	2015
Bachelor's Degree	Bachelor of Industrial Design (BID)
Major	Industrial Design (ID)
Online Degree	. No
Do You Have U.S. Military Experience?	No
Underemployed	No
Household Income Distribution	I prefer not to say
High School Job	No
Political Affiliation	Prefer not to say

Prefer not to say



Job	Industrial Designer
Job Location	(City withheld for privacy), California, United States
Years In Field/Career	13
Salary (Annual)	\$102,000
Salary Type	Standard Full-Time 40+ Hours Per Week
	0
	0
	0
	0
Skill/Specialty	Adobe Photoshop, Autodesk AliasStudio, Computer Aided Drafting & Design (CADD), Graphic Design, Illustration, Product Development
Management Role	. No
Contractor Type	No, I am not a contractor
Employer Type	Company
Employer's Product/Business	Automotive Manufacturing
Years with Employer	13
Number of Employees	500
Government Contractor	No

## Industrial Designer Los Angeles, California, United States



### Profile No. 9

School, Degree, or Major

Job	- Industrial Designer
Job Location	(City withheld for privacy), California, United States
Years In Field/Career	. 4
Salary (Annual)	\$92,500
Salary Type	Standard Full-Time 40+ Hours Per Week
	1
Overtime Rate	\$1.50
Overtime Hours	. 5
	0
	0
	0
Skill/Specialty	3D Rendering, Adobe Photoshop, Autodesk AliasStudio, Autodesk SketchBook Pro, Computer Aided Design (CAD), Design, Project Management
Management Role	· No
Market Position	
Contractor Type	No, I am not a contractor
Employer Type	Company
Employer's Product/Business	Automotive Manufacturing
Vacation Weeks	. 3
All Benefits/Perks	401(a), 401(k), Casual Dress/Atmosphere, Cell Phone, Company Pension Plan, Education/Training/Tuition/Certification Reimbursement, Flex-Time / Flexible Schedule, Life Insurance/Disability, Paid Holidays / Vacation, Paid Sick Leave, Relocation Expenses, Stock Purchase Plan
Health Benefit	Dental, Vision, Medical / Health
Ability to Telecommute	Yes, I telecommute on an as-needed basis only (e.g., furniture delivery)
Age	(Age withheld for privacy)
Year Graduated	2011
Bachelor's Degree	Bachelor of Science (BS / BSc)
Major	Industrial Design (ID)
Online Degree · · · · · · · · · · · · · · · · · ·	· No
Employer Satisfaction	4
Employer Communication	5 - Strongly Agree
Employer offers Development	5 - Strongly Agree
Employer Appreciation	5 - Strongly Agree
Relative Top Performer	· 4
Employer Review Rating	5 – Far Exceeded Expectations (in the top 10%)
Seeked New Job	· No



Job	Industrial Designer
Job Location	(City withheld for privacy), California, United States
Years In Field/Career	· 3
Salary (Annual)	\$57,000
Salary Type	Standard Full-Time 40+ Hours Per Week
	0
	0
	0
	0
Management Role	No

## Methodology



**Data Collection.** PayScale administers the largest real-time salary survey in the world with more than 200,000 new survey records added every month. The database of more than 54 million total salary profiles is updated nightly to reflect the most detailed, up-to-date compensation information available. Our data collection is strongly correlated with the size of the pool being considered, representing the diversity of the general workforce.

People complete a salary profile on PayScale's website for many reasons, but mostly to prepare to ask for a raise, evaluate a job offer, or just to know how they stack up against others in similar positions. Upon completing PayScale's salary survey, individuals receive a series of reports that show how their salary compares to other people with similar education, skills and work experience. Individuals can also explore how changes such as moving to a different city, getting a promotion and going back to school can affect their future earning potential.

**Data Standardization & Matching.** Accurate compensation reporting is highly dependent on the ability to normalize and classify titles, industries, locations and other compensable factors into consistent groups. Knowing that "C++ Developer" is a kind of "Software Engineer" requires a deep understanding of the semantics of these terms as well as the core tasks performed by employees with these titles. PayScale leverages proprietary internal taxonomies as well as proprietary mappings to third party data sources to assure accurate mapping. The breadth and depth of the data assets used to standardize and match data is unparalleled in the industry.

PayScale applies a set of propriety algorithms to assure the consistency and accuracy of every data point used in our compensation models and reports. Our data team regularly compares PayScale compensation data with external sources of data, both publically and privately available. This research has shown that our market data is strongly correlated with other sources of compensation data, including employer submitted data. This research has also shown the breadth and depth of our data is wider than other sources due to our collection methods and software product, where users are able to more precisely describe and price positions, including both the type and size of the organization, and the skills and experience of the position.

Our software does not need to modify or blend profile data, use inflation or cost-of-living adjustments, or age data. This way, we help our customers avoid the shortcomings of traditional salary surveys that dilute the market data using "averages of averages" or "surveys of surveys" approaches.

MarketMatch<sup>TM</sup>. The MarketMatch algorithm uses a two-step process for producing compensation data in a PayScale report. The first step is to understand which of our more than 250 compensable factors are important when it comes to pricing a job and how that job's pay is affected by these compensable factors. This is done in order to define a pay distribution for this job. The mix of compensable factors and their effect on pay is highly dependent upon the job. For example, coding languages and locations are important compensable factors for a Software Developer, while average sales prices and annual sales are important for an Account Executive. The second step is to then find the recent profiles that best match the described position in order to tighten the overall distribution from representing the job overall to the specific position described in the PayScale report.